

Joint venture for Malvern® Instruments for better support in fast-growing Indian market

Malvern® Instruments and Aimil Ltd, Malvern's long-term distribution partner in India, have joined forces and established a new company, Malvern-Aimil Instruments Pvt Ltd. The new company became operational on 1 May 2008.

Headquartered in Mumbai and operating out of a further 7 other offices across India, including two centre's of excellence for material characterisation, the new company will provide unparalleled support to our existing customer base.

The additional resource and structure will allow Indian customers to take advantage of all Malvern® Instruments global support initiatives, locally.

A range of regularly held training courses from beginner to advanced will be available across all product lines, local product specialists to advise, train and offer data interpretation to existing users and participation in live web seminars held on Indian time zone are amongst some of the services that will now be offered going forward.

About Malvern Instruments

Malvern Instruments provides a range of complementary materials characterization tools that deliver inter-related measurements reflecting the complexities of particulates and disperse systems, nanomaterials and macromolecules. Analytical instruments from Malvern are used in the characterization of a wide variety of materials, from industrial bulk powders to nanomaterials and delicate macromolecules. A broad portfolio of innovative technologies is combined with intelligent, user-friendly software. These systems deliver industrially relevant data enabling our customers to make the connection between micro (such as particle size) and macro (bulk) material properties (rheology) and chemical composition (chemical imaging).

Particle size, particle shape, zeta potential, molecular weight, chemical composition and rheological properties measurements are now joined by advanced chromatography solutions (GPC/SEC), extending Malvern's technologies for protein molecular weight, size and aggregation measurements, and synthetic polymer molecular weight and distribution. The company's laboratory, at-line, on-line and in-line solutions are proven in sectors as diverse as cement production and pharmaceutical drug discovery.

Together Malvern® Instruments and Aimil have built a strong reputation for the supply and support of systems for particle characterization, rheological measurement and chemical imaging to a wide range of sectors." www.malvernaimil.com